

To :

**PRODUCT DISCONTINUATION NOTICE**  
**Panasonic Foil Type of Film capacitors**

Dear Sirs or Madams,

Thank you very much for your support of Panasonic Foil Type of Film Capacitors.

Today we would like to inform you about the discontinuation of the below series:

**[Discontinued products (Series)]**

**Foil Type of Film capacitors**

<b>ECQM series</b>	<b>ECHS series</b>
<b>ECQB series</b>	<b>ECHR series</b>
<b>ECQF series</b>	<b>ECQK (Z) series</b>
<b>ECQP series</b>	

Panasonic has been providing Foil Type of Film capacitors mainly for industrial and home electric appliances over many years. However the downward trend of demands due to the digitalization in some marketplaces, severe price competition with other suppliers and the continuous material costs increase are obvious in these products segments, which affected huge decline of our profit level.

Under consideration of these circumstances it was a not a very easy decision to make, but unfortunately we have to inform you about the discontinuation of the manufacturing and the sales of above mentioned Series with the implementation schedule as shown below.

**Date of Last Buy: Sep. 30<sup>th</sup> 2008**  
**Date of Last Shipment: March 31<sup>st</sup> 2009**

We deeply apologize for any inconveniences caused by this discontinuation but we sincerely appreciate your understanding and cooperation on this issue. We would like to request you to contact your Panasonic counterpart if you have any further questions or requests.

Sincerely yours,



Shinji Sakamoto

Director, Member of the Board  
Panasonic Electronic Devices Co., Ltd.  
Capacitor Business Unit

**Customer Reply Area**

1. Acknowledged
2. Acknowledged with some conditions.  
(Forecast; )
3. Other alternative proposals.
4. Rejected.

**Customer name / stamp**

**Signature / Title (Receiving department)**